



# Mastering Real Estate Appraisal

*Dearborn Real Estate Education, Dennis H. Carr, Jeff Lawson, J. Schultz*

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This easy-to-follow appraisal text follows the national appraisal licensing outline and presents the information in a clear, conversational, workbook style. Three case studies help students apply complex principles to real life situations while giving instructors a platform for homework and group assignments.

Benefits: -Outline format explains concepts in a clear, concise way, creating a less intimidating text for both students and instructors -Glossary from The Language of Real Estate Appraisal reinforces key concepts and terms -Learning Objectives and Chapter Outlines emphasize important topics and allow for easier review - End-of-chapter questions reinforce the material and allow students to monitor their own progress -Example boxes illustrate how concepts are used in real life, helping students apply appraisal principles to their careers -Valuation Technique Practice Appendix allows students to apply their knowledge to "real-life" examples while providing instructors a platform for a group and homework assignments -Instructor Resources include an exam, chapter outlines, an answer key for the book's questions and case studies, and a PowerPoint presentation



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